

TEAM IRONWOOD CONTACTS

**Mike Trammell**

Executive Vice President, Private Equity Practice

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- » Ultimate responsibility for all deliverables
- » Assist with design of worldwide program and designs, negotiates and manages local placements
- » Works closely with the team to meet all aspects of program
- » Manages relationship with client

**Doug Susco**

Senior Vice President, Private Equity Practice

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- » Ultimate responsibility for all deliverables
- » Assist with design of worldwide program and designs, negotiates and manages local placements
- » Works closely with the team to meet all aspects of program
- » Manages relationship with client

Program & Account Management

**Mary Giles**

Account Executive

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- » Marketing, negotiating, and placement of account
- » Manage day to day service requirements
- » Relationship management with all partners
- » Responsible for quality of daily service
- » Review and analyze policies

**Jim Goodwyne**

Account Executive

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- » Marketing, negotiating, and placement of account
- » Manage day to day service requirements
- » Relationship management with all partners
- » Responsible for quality of daily service
- » Review and analyze policies

Claims Management

Jason Walton

Sr. Claim Account Executive

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- » Auto, General Liability, Financial Lines
- » Manages and assists on all claim advocacy matters
- » Review and analyze policies for coverage in question
- » Claims consulting and advocacy
- » Conducts quarterly, or often as required, claims reviews

Stephanie Powell-Evans

Sr. Claim Account Executive

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- » Workers' Compensation
- » Manages and assists on all claim advocacy matters
- » Review and analyze policies for coverage in question
- » Claims consulting and advocacy
- » Conducts quarterly, or often as required, claims reviews

Steve Ravitz

Sr. Claim Account Executive

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- » Property and Jason's back up
- » Manages and assists on all claim advocacy matters
- » Review and analyze policies for coverage in question
- » Claims consulting and advocacy
- » Conducts quarterly, or often as required, claims reviews



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