

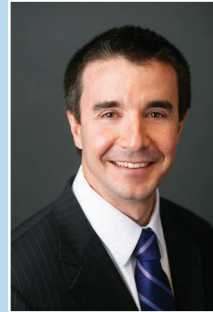
IRONWOOD INSURANCE SERVICES

International Property & Casualty Insurance

Timothy Blanco has over ten years of Property & Casualty insurance experience. Tim has displayed his commitment to the insurance industry by earning the Chartered Property Casualty Underwriter and Certified Insurance Counselor designations. He started his career as a commercial and technology underwriter specializing in multinational placements with the Chubb Group of Insurance Companies. While at Chubb, Tim completed the Chubb Multinational Resources Group's underwriter training and joined a limited group with authority for technology and international accounts.

In 2003, Tim joined Palmer & Cay (Wachovia Insurance Services) as an International Account Executive where he worked with multiple networks to place global coverage for multinational clients. Tim has significant experience in the areas of trade credit, political risk and kidnap & ransom insurance. During his tenure at Palmer & Cay, Tim completed an internship period working inside of the Lloyds of London organization. He was previously very active within the Worldwide Broker Network and also has considerable experience with Jardine Lloyd Thompson. During Tim's international tenure, he has worked on many global insurance programs including: Perot Systems, Synovus, TSYS, Oce Depot, Invesco, W.C. Bradley, AFLAC, and Infor Global Solutions.

Tim is currently focused on the sales and servicing of Property & Casualty Insurance with a specific area of expertise in international placements. He resides in Savannah with his wife Alisa.



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International Property & Casualty Insurance Services

- Accurately evaluation of Client's non-domestic exposure
- Structuring & placement of global risk transfer program reflecting the Client's exposures
- Highlighting local requirements for insurance placement and modifying global program to satisfy regulatory obligations
- Introduction and relationship management with local insurance brokers as needed
- Direction and monitoring of local admitted insurance placements
- Global communication with Client's and markets
- Maintenance of insurance program and constant monitoring of market conditions
- Claims management assistance of all placements

International Property & Casualty Insurance Coverages Available:

Property, Liability, Marine, Auto, Kidnap & Ransom, Employers Liability, Political Risk, Trade Credit, and Worker's Compensation.



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